



JOB POSTING

Finance Lead

About Us

Qvyon Technologies builds the Reality Infrastructure for Physical AI.

Our MIMIC™ platform transforms real-world multimodal sensor evidence into reconstructed, measurable and traceable environments and datasets that connect Physical AI development to the real-world environments in which systems operate.

Designed to complement world models, simulation platforms and existing engineering toolchains, MIMIC™ provides a reality-grounded foundation spanning development, evidence intelligence and continuous field intelligence.

Qvyon's technology is designed for Physical AI applications across automotive, commercial vehicles, transportation and rail, industrial manufacturing, robotics, aerospace and defense.

This role is a foundational hire on our G&A team and will play a defining role in how we deploy our capital, manage our growth, and prepare for future funding rounds.

The Opportunity

We are seeking a Finance Lead to take ownership of our financial strategy and operations at a critical inflection point. With seed capital now deployed, the priority is clear: maximize every dollar, build the financial infrastructure and discipline of a company that will scale, and provide the CEO, Board, and future investors with the visibility required to make confident decisions.

This is not a back-office role. You will act as the financial co-pilot to the CEO and a strategic partner to the senior leadership team, translating business strategy into financial plans, and financial reality into business decisions.

You will own the finance function end-to-end.

What You'll Own

Financial Strategy and Capital Efficiency

- Build and maintain the company's financial model, including short-term cash flow, 24-month runway planning, and long-range financial operating model
- Develop a capital allocation framework to maximize return on deployed capital
- Partner with the CEO on fundraising strategy, including engaging with banks and investors, developing materials and data room readiness
- Build scenario models to inform executive and Board decisions

FP&A, Budgeting and Reporting

- Own the annual budget, quarterly reforecast cycle, and monthly variance analysis
- Design and produce monthly management reporting, Board decks, and investor updates
- Build KPI and unit economics dashboards such as burn, runway, CAC, LTV, gross margin, ARR where applicable
- Lead quarterly business reviews with department leaders

Accounting, Controls and Compliance

- Oversee budget planning and compliance to financial plans, bookkeeping, month-end close, and financial statement preparation with external partners as needed
- Validate payroll, oversee accounts payable, receivable, and collections
- Design and implement internal controls, scaling toward audit-ready standards
- Manage tax compliance including corporate income tax, GST and QST, SR&ED and applicable credits
- Manage R&D tax credit maximization
- Maintain the cap table in partnership with leadership and external advisors

Treasury and Operations

- Manage banking relationships, cash position, and treasury policy
- Oversee expense management, procurement processes, and vendor controls
- Support contract review from a financial and commercial standpoint

Strategic Partnership

- Act as a thought partner to the CEO and senior leadership on pricing, hiring, investments, and partnerships
- Support Board preparation and governance processes
- Build the foundation for the future finance function as the company scales

What We're Looking For

Must-Haves

- CPA designation, Québec or equivalent Canadian designation
- 5 to 7 years of progressive finance experience, including training at a Big 4 firm or top-tier consulting environment
- Demonstrated ability to build financial models and operate in environments with limited structure
- Strong technical accounting foundation, ASPE or IFRS
- Advanced Excel or Google Sheets proficiency, familiarity with modern finance tools
- Fully bilingual, French and English, written and spoken

Nice-to-Haves

- Experience supporting fundraising and investor processes
- Familiarity with Québec incentives such as SR&ED, tax credits, and Investissement Québec programs
- Exposure to SaaS, marketplace, or subscription revenue models
- Experience with equity and cap table management tools

Who You Are

- A builder who creates structure where none exists
- Commercially minded and able to use finance to drive decisions
- High ownership with strong accountability
- Clear communicator across technical and non-technical audiences
- Comfortable making decisions with incomplete information

How to Apply

Send your resume and a short note on why this role interests you to talent@qvyon.com. We review applications on a rolling basis.

We are an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Why Join Us?

- A mission-driven company with a strong ethical foundation
- Opportunities for growth and development
- Inclusive and collaborative work environment

What We Value

We are guided by our core values:

Customer Obsession: We put customers at the heart of every decision.

Move with Velocity: We communicate clearly to align quickly, act decisively, and keep momentum.

Own the Outcome: We measure success by the results we deliver, not the tasks we complete.

We're looking for individuals who not only bring strong skills and experience but also align with our values and are excited to contribute to a purpose-driven culture.